



## **FINANCIAL RESULTS ~ NOVEMBER 2014**

As of November 30, 2014, **33%** of the fiscal year has elapsed. Revenues and Expenditures that vary significantly from this percentage are discussed below.

### **REVENUE**

Overall revenue for the District is currently 21% of budget.

Recreation revenue is highest at 48% of budget, which is expected due to the seasonal nature of the waterparks. Regional Parks has earned 38% of budgeted revenue which is much higher than expected, and Interpretive has earned 30%. Business Operations has only posted 1% of budgeted revenue, which is expected and due to the bi-annual allocation of Property Tax revenue in December and May.

### **EXPENDITURES**

Overall expenditures for the District are currently 28% of budget.

Recreation expenditures are currently the highest at 47% of budget, which is expected due to the seasonal nature of the waterparks. Executive, Business Operations, Interpretive, and Regional Parks all have expenditure levels as anticipated, ranging from 32% to 35% of budget. Natural Resources is on target at 24%, and Planning is low at 13%.

### **NET RESULT**

Overall net result for the District currently is a \$(900K) loss. The largest net loss is in Business Operations of \$(1.23M), which is because the first allocation of Property Tax revenue occurs in December and posts to that Program.

### **BUDGET ADJUSTMENTS**

Both the revenue and expenditure budgets have been increased from the original budget. Most notably, the complete budget for Community Centers was added during the first quarter budget adjustments. Other additions include salaries for Business Operations and Natural Resources staff, small repairs and professional services for the Interpretive Program, use of Fund Balance for Lake Cahuilla's emergency road repairs and Mayflower Park's well repairs, and reimburseable professional service agreements in BusOps and Planning. These adjustments result in an additional net loss of \$(233K) overall, mostly due to personnel costs.

### **PRIOR YEAR COMPARISON**

Compared to this same time last year, expenditures are higher in ALL Programs, and revenue is lower in Business Operations and Regional Parks.

Personnel costs are higher in all Programs due to recent changes to the SEIU MOU allowing for additional steps and step increases. Expenditures in Community Parks & Centers and in Recreation are much higher than last year, which is expected due to the recent additions of several new facilities.



Overall Net Loss for the District, not including CIP or Community Parks & Centers, is currently \$(1.49M). At this time last year, the Net Loss was \$(626K). The additional loss of \$(864K) is due to uncollected Natural Resources contract revenues, lower Regional Parks revenues, and higher expenditures for BusOps and Regional Parks.

## PROGRAMS

### *Business Operations*

Total Business Operations expenditures are at 34%, which is in line with expectations. However, expenditures in all activities except Grants and IT are high, with nearly half the budget for Supplies and Services already spent. Management should watch expenditures closely in this Program to determine if additional budget adjustments will be needed for the fiscal year, or if non-critical expenditures can be postponed or eliminated.

### *Interpretive*

Expenditures are high at Gilman Ranch, Idyllwild Nature Center, Jensen Ranch, and LRNC. Personnel costs, particularly the use of Seasonal employees, should be closely monitored to ensure costs remain within budget for the year.

Revenue is very high at Idyllwild Nature Center, with over half (52%) of the annual expected revenue already earned. Santa Rosa Plateau revenue is also high at 43%. Hidden Valley Nature Center and Gilman Ranch are much lower than expectations at 15% and 16%.

When compared to this same time last year, revenues and use of Fund Balance are \$12K higher and expenditures are \$44K higher, resulting in a \$(32K) larger loss.

### *Natural Resources*

This Program's expenditures are below budget, having spent overall 24% of expenditures.

Revenue for this Program is negative due to non-payment of invoices by MWD for the MSR Program and City of Riverside for the Habitat and Open-Space Program. The District is currently working with both entities to collect these past-due revenues, but it is not known if they will be collected in full.

### *Regional Parks*

Regional Parks spending is on target at 32%, but higher revenues at 38% are resulting in a net gain of \$121K. However, when compared to this time last year, overall revenue for Regional Parks is \$(266K) lower and expenditures are \$254K higher, resulting in a net difference of \$(520K) when compared to last year's performance.



## REGIONAL PARK AND OPEN-SPACE DISTRICT FY14-15 Budget

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Some parks with high expenditures that did not earn sufficient revenue to cover them are:

- *Mayflower*      48% expenditures, 23% revenues
- *McCall*          36% expenditures, 19% revenues

Some parks that have earned a substantial portion of their expected revenues so far this year are:

- *Hurkey Creek Park*      59%
- *Idyllwild Park*          55%
- *Rancho Jurupa Park*      53%
- *Bogart Park*              51%
- *Reservations*          50%

All Parks should review their revenue projections carefully, as well as their monitor expenditures to determine if additional budget adjustments will be needed for the fiscal year, or if non-critical expenditures can be postponed or eliminated.

### *Community Parks & Centers*

Community Parks & Centers is on-track for the year, having spent only 15% of the expenditure budget and earning 33% of anticipated revenues.

### *Recreation*

This Program has earned nearly half its revenue and spent just as much so far this year. This is expected due to the highly seasonal nature of most of this Program's activities.

Most notably, Recreation Activities and Weddings are both earning a net income so far this year, retaining roughly 70% of their revenues as net income.