



FINANCIAL RESULTS ~ DECEMBER 2017

This report discusses FY17-18 revenue and expenditure performance as compared to budget as of December 31, 2017. As of that date the fiscal year is considered 42% elapsed. Any revenues and/or expenditures that vary significantly from that percentage when compared to budget are discussed below.

REVENUE

Core Program revenue as of December 2017 is \$6.01M and 42% of budget, while Planning & CIP revenue is only at \$304K and 4% of budget.

Core Program revenue is \$559K more than this time last year due to increased revenue in Business Services and Regional Parks that offset decreases in Recreation, Natural Resources, and Interpretive.

A \$456K increase in **Business Services** is due to the early receipt of a property tax revenue that wasn't received until January in the prior fiscal year.

Regional Parks revenue is currently 54% of budget. The \$138K increase over prior year is due to \$20K more concession revenue, \$202K more user fee revenue, and the loss of \$(84K) in retail sales revenue from the Gopher Hole which is no longer operated by the District. The increased concession revenue is due to the Gopher Hole operations being taken over by an outside company that pays a percentage of gross monthly sales to the District.

Recreation revenue is currently 50% of budget and shows a net decrease of \$(21K) compared to this time last year. The Sports Park shows a \$46K increase, Weddings & Events revenue is \$(38K) less, and Recreation Activities is \$(5K) less. Recreation General Admin is \$(36K) less and Boxing Club is \$11K more, for a net decrease of \$(25K) which represents the discontinuation of the District Operating Fund's contribution to support Recreation operations.

Sports Park revenue is up due to the collection of past-due accounts receivables and timely collection of current receivables. Weddings & Events revenue is down due to the temporary closure of facilities as the District prepares for construction of a new building on site, and Recreation Activities revenue is down due to the discontinuation of Fishing Derby events.

Interpretive revenue is 35% of budget and \$(9K) less than this time last year. The closure of Louis Robidoux Nature Center means the loss of \$(12K) for that location so far this year. Santa Rosa Plateau is \$(7K) less, HVNC Nature Center is \$(4K) less, and Jensen Ranch is \$(2K) less, but Idyllwild Nature Center revenue is \$16K more than this time last year.

Natural Resources revenue is 29% of budget and \$(13K) less than this time last year. In both fiscal years, collection of outstanding receivables from Metropolitan Water District for the District's contracted work at the Multi-Species Reserve is severely delayed. However, it is expected that all amounts due to the District will ultimately be collected by the end of the fiscal year.

Planning & CIP revenue is very low at only 4% of budget. Revenues in this Program are mainly grant and fee reimbursements for actual expenditures that are incurred throughout the fiscal year. It is expected that these revenues will be collected nearer to yearend.



REGIONAL PARK AND OPEN-SPACE DISTRICT FY17-18 Financial Results

EXPENDITURES

Core Program expenditures as of December 2017 is \$5.9M and 41% of budget, while Planning & CIP expenditures is at \$2.38M and 28% of budget.

Expenditures in nearly all Programs are less than this time last year. Significant decreases are in Business Services for \$(617K), Regional Parks for \$(167K), Natural Resources for \$(125K), and Interpretive for \$(77K).

Reductions in **Business Services** are the mostly the result of operational changes within the District. Due to the discontinuation of Aquatics, CSA Parks, and Community Centers activities, the District's annual charges are lower this year for property and liability insurance, RCIT device support, and general County support services. The District did not contribute \$25K to Recreation this year, salary savings have been realized from position vacancies and restructuring, and CalPERS Supplemental Contribution payments are being made on a monthly basis this year instead of all up front in July as in prior year.

Regional Parks expenditures are a net \$(157K) less than this time last year. \$(75K) is due to the discontinuation of the Park Superintendent position and other vacancies, \$(10K) is from reduced supplies & services spending at most locations, and \$(72K) is from the discontinuation of Gopher Hole retail operations.

Natural Resources expenditures are \$(125K) less than this time last year. Habitat & Open Space Management expenditures are \$(146K) less due to the one-time purchase of a tractor last year for \$(94K), \$(33K) less salary expense this year, and \$(19K) less supplies & services this year. Mitigation Bank did not transfer \$10K to support Louis Robidoux Nature Center due to that location's closure, and has spent \$(11K) less in salaries. MSR and MSHCP have each spent more than this time last year at \$24K and \$33K, respectively. MSR salary expenses are higher than this time last year, and MSHCP incurred substantial trash expenses related to a large demolition project.

Interpretive expenditures are \$(76K) less than this time last year. \$(39K) of that reduction is related to the closure of Louis Robidoux Nature Center. \$(40K) less in Interpretive Admin is due to vacancy in the Chief position, \$14K more was spent at Idyllwild Nature Center for salaries and retail inventory, and \$(11K) less was spent at all other sites combined for salary and miscellaneous expenditures.

NET RESULT

Core Programs net result is a \$530K gain, which is \$1.46M better than net results at this time last year. However, Interpretive and Natural Resources utilized \$340K of Fund Balance to support operations, so the true net gain is \$190K.

Nearly all Programs except Recreation and Planning are performing better when compared to the same time last year. **Regional Parks** is currently operating with a net gain of \$605K, which is \$295K more than this time last year. **Interpretive** net loss of \$(214K) is \$71K better than last year, and **Recreation** net gain of \$29K is \$(11K) less than last year. The **Business Services** net gain of \$106K, although an improvement of \$1.073M over prior year, is mostly due to timing differences in the recording of expected transactions.

Revenues and Expenditures as of December 31, 2017 are at or near expectations with no current areas of concern.